## Income Projections for Monthly Income Asset @ Jeolikot

Average Room Rent (ARR) per day in Rupees Total No of Flats in entire tower Percentage of Occupancy per month Rooms sold at above Occupancy Rate	1st year 3800 66 70 46	<b>2nd year</b> 4000 66 70 46	<b>3rd year</b> 4300 66 70 46	<b>4th year</b> 4500 66 70 46	<b>5th year</b> 4800 66 70 46	<b>6th year</b> 5100 66 70 46	<b>7th year</b> 5300 66 70 46	<b>8th year</b> 5500 66 70 46	9th year 5600 66 70 46	10th year 5800 66 70 46	<b>11th year</b> 6000 66 70 46	<b>12th year</b> 6100 66 70 46	<b>13th year</b> 6200 66 70 46	6300 66 70 46	<b>15th year</b> 6500 66 70 46
Number of Rooms Occupied per month	1409	1409	1409	1409	1409	1409	1409	1409	1409	1409	1409	1409	1409	1409	1409
Total Income as per above Occupancy per month 40% of Income given back to Investors 1st & 2nd year	5354580 40 2141832	5636400 2254560	6059130	6340950	6763680	7186410	7468230	7750050	7890960	8172780	8454600	8595510	8736420	8877330	9159150
50% of Income given back to Investors 3rd year onwards Income per Square feet (Rs.)	39	41	50 3029565 55	3170475 58	3381840 61	3593205 65	3734115 68	3875025 70	3945480 72	4086390 74	4227300 77	4297755 78	4368210 79	4438665 81	4579575 83
For Studio Unit															
Monthly Income to each owner	19590	20621	27709	28998	30931	32864	34153	35442	36086	37375	38664	39308	39952	40597	41886
Annual Income to each owner	235075	247447	332507	347973	371171	394369	409834	425300	433033	448498	463964	471696	479429	487162	502627
Investment by owner	3501924	3501924	3501924	3501924	3501924	3501924	3501924	3501924	3501924	3501924	3501924	3501924	3501924	3501924	3501924
ROI % per annum	6.7	7.1	9.5	9.9	10.6	11.3	11.7	12.1	12.4	12.8	13.2	13.5	13.7	13.9	14.4
For 1 BHK Unit															
Monthly Income to each owner	27985	29458	39584	41425	44187	46949	48790	50631	51552	53393	55234	56154	57075	57995	59837
Annual Income to each owner	335821	353496	475010	497104	530244	563384	585478	607571	618618	640712	662805	673852	684899	695945	718039
Investment by owner	4996320	4996320	4996320	4996320	4996320	4996320	4996320	4996320	4996320	4996320	4996320	4996320	4996320	4996320	4996320
ROI % per annum	6.7	7.1	9.5	9.9	10.6	11.3	11.7	12.2	12.4	12.8	13.3	13.5	13.7	13.9	14.4

Apartment Details	Number of Units	Basic Cost	Registration	<b>Total Cost</b>	Area (sft)
Studio (504 sft - including common areas)		Rs. 33,26,400	Rs. 1,75,524	Rs. 35,01,924	504
1 BHK (720 sft - including common areas)		Rs. 47,52,000	Rs. 2,44,320	Rs. 49,96,320	720
Total Number of Apartments	66				
Total Built Up Area of the project (in sft)	55105				

## Note:

All figures indicated above are in INR (Rupees)

Registration as of current guidelines and subject to change as per government policies at the time of completion.

The ARR indicated is an average value of the room rent of both Studio & 1 BHK units.

The ARR calculated is the NET ARR (NET ARR = Total Gross ARR MINUS Brokerage/Commissions, Bank Collection Charges & External Maintenance

For example for 1st year Net ARR is Rs.3800 (Gross ARR Rs.4000/- less Rs.200/- expenses as above)

Occupancy assumed at most conservative levels of 70% for the entire lease period (even ARR also assumed on most conservative basis) whereas G&C has understood from Starlit's existing track record & market surveys that this is going to be much better.

\*\*IMPORTANT | Regarding FIRST YEAR income - At the beginning of operations, like any other hotel, Starlit would like to accept limited bookings to test all rooms for guest feedback on any technical snags and increase the bookings month after month (say 25% in 1st month, 30% to 40% by 3rd month and then 40% to 50% by 6th month and then all the way beyond 60% by 3rd / 4th Quarter) while steadily hiking the average room rental. This process may take between 6 to 9 months depending on which part of the year they start operations (peak season or off-season). Hence, for the first few months, returns can be expected at lower levels which will keep increasing over period of 6 to 9 months and reach projected earnings for 1st year little before end of 1st year. Thereafter, it will be steady and is expected to keep growing as per above projections by Starlit.